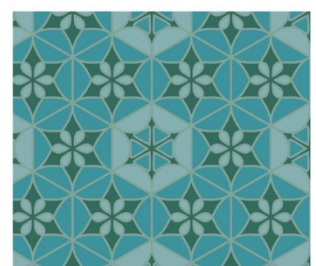
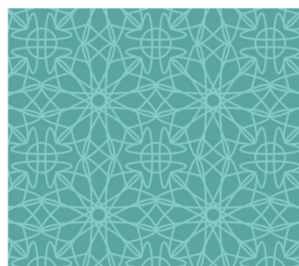
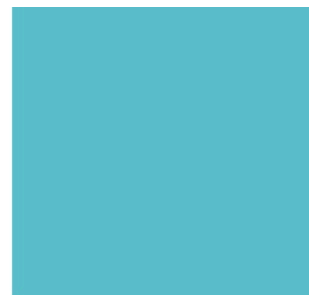
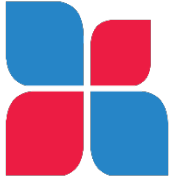


PROFILE 2020





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Our Long Term View

Mission

To be one of the best financial and tax advisors while upholding ethics of the profession, personal touch and value for money

Vision

To take the "Hanif Habib & Co." brand across continents in order to serve a wide diaspora of clients across the globe





Our Values

- ✓ *To ensure that all services are Partner(s) led services;*
- ✓ *To uphold highest levels of competency and professional standards;*
- ✓ *To ensure that all services are underpinned by professional integrity, objectivity and trust; and*
- ✓ *To serve clients as 'business partners'.*



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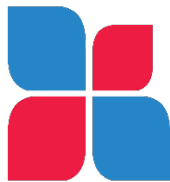


Profile of our Founder and Visionary Leader

Hanif Habib has an extensive auditing, tax and accounting career with experience in various roles spanning **over 17 years**. Prior to establishing his firm Hanif Habib & Co., he served in leading audit firms in Tanzania. Mr. Habib is also the Chairman of Board Audit Committee at Alios Finance Tanzania and a Board member of CMC Automobiles Ltd, Tanzania. Hanif also holds a minor stake in Diamond Trust Bank Tanzania Limited. Hanif's solid experience, across various functions, is a testament to his diverse background within Audit, Tax and Finance.

Hanif specializes in the delivery of audit, tax and management consultancy services to the private sector, public sector, civil society and not-for-profit organizations. He also possesses expertise in areas such as internal audits, financial audits, performance audits, investigative audits, pre-disbursement assessments/capacity building, project financial monitoring, internal control reviews, value-for-money reviews, compliance reviews and financial management assistance to projects funded by international donors.

Hanif's role has spanned across a number of fields including fraud investigations, procurement audits, performance audits, project financial monitoring, internal audits, financial audits, investigative audits (special review assignments), reviews of systems of control, value-for-money reviews, pre-award surveys, compliance reviews and financial management assistance to projects funded by international donors.



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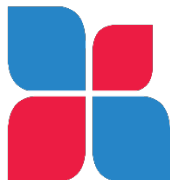


Credentials



- ✓ *Certified Internal Auditor (CIA®) from The Institute of Internal Auditors, USA*
- ✓ *Master of Science Degree from University of London (MSc in Professional Accountancy)*
- ✓ *Chartered Certified Accountant from the Association of Chartered Certified Accountants, United Kingdom (FCCA, UK) (Registration Number 1116807)*
- ✓ *Certified Public Accountant from the National Board of Accountants and Auditors (NBAA) (Registration Number ACPA 2038). I am a holder of certificate of practice from NBAA.*
- ✓ *Bachelor of Science (Honours) degree from the Oxford Brookes University, United Kingdom (BSc (Hons) in Applied Accounting). Class of Degree: FIRST CLASS HONOURS WITH DISTINCTION.*
- ✓ *Tanzania Revenue Authority (TRA) registered tax consultant.*
- ✓ *Active member of the Institute of Internal Auditors (IIA Global), USA (Registration Number 1496358).*
- ✓ *Active member of the Association of Certified Fraud Examiners (ACFE), USA (Registration Number 582206).*
- ✓ *Certified Forensic Investigation Professional (CFIP), USA*
- ✓ *Master Tax Practitioner (MTP (SA)™) from the South African Institute of Tax Practitioners*
- ✓ *Commissioner of Oaths (RSA)*
- ✓ *Chartered Professional Accountant/CGA: British Columbia, Canada*





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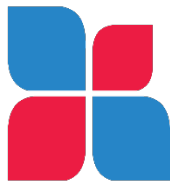


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Services Offered

- Audits – Statutory Audits, Forensic Audits, Internal Audits, Special Reviews and Investigations
- Book Keeping and Accounting Support Services
- Taxation Services:
 - *Preparing and filing of monthly, quarterly, half-yearly and yearly tax returns;*
 - *Preparing of corporate tax computations;*
 - *Full tax health checks;*
 - *VAT refund audit and issuance of certificate of genuineness;*
 - *Managing TRA tax audits and advocating assessments issued by TRA on behalf of clients (Tax Objections and Litigations); and*
 - *Tax planning and advise.*
- Preparing Business Plans and Financial Feasibility Reports in order to secure credit facilities with bankers
- Virtual CFO services
- Company Secretarial Services:
 - *Company incorporation and business set up services*
 - *Filing of Annual Returns with BREL A*
 - *Handling corporate affairs with BREL A on behalf of clients*
 - *Maintaining of company secretarial records*
 - *Digitalization of company records with BREL A*



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Services Offered (continued)

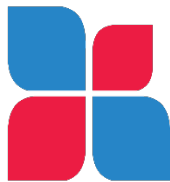
- Transaction Services
 - Payroll services
 - Salary packing services
 - Other transaction related services
- Corporate Trainings
- Foreign Subsidiary Audits
- Information Technology Consulting
- Management and Business Consulting

Do not hesitate to give us a call to discuss each line of service in detail.

*Did you know that we are part of IAPA International, which is ranked as **6th in position** for Top 20 International Alliances and Associations 2019?*

Source:

<https://www.accountancyage.com/rankings/top-20-international-alliances-and-associations-2019/>



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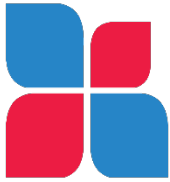


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Experience (Services and Sectors)

- *Mining – Mineral Exploration*
- *Fast Moving Consumer Goods (FMCG) Manufacturing*
- *Schools and Educational Institutions*
- *Law Firms*
- *Trading Organizations (Retail and Wholesale)*
- *Heavy Commercial Vehicles Importers*
- *Leasing Industry*
- *International Quality Assurance and Standardization Service Companies*
- *Vehicle Renting and Leasing Companies*
- *Real Estate*
- *Advertising and Marketing Companies*
- *Import and Export Oriented Companies*
- *Human Resource Management Firms*
- *Insurance Broking*
- *Energy and Utilities*
- *Other Professional Services Firms*
- *Family Owned and Small Businesses*
- *Transport and Travel*
- *Non Banking Financial Institutions*
- *Commercial Banks*
- *Micro Finance Companies*
- *Tour Operators and Hoteliers*



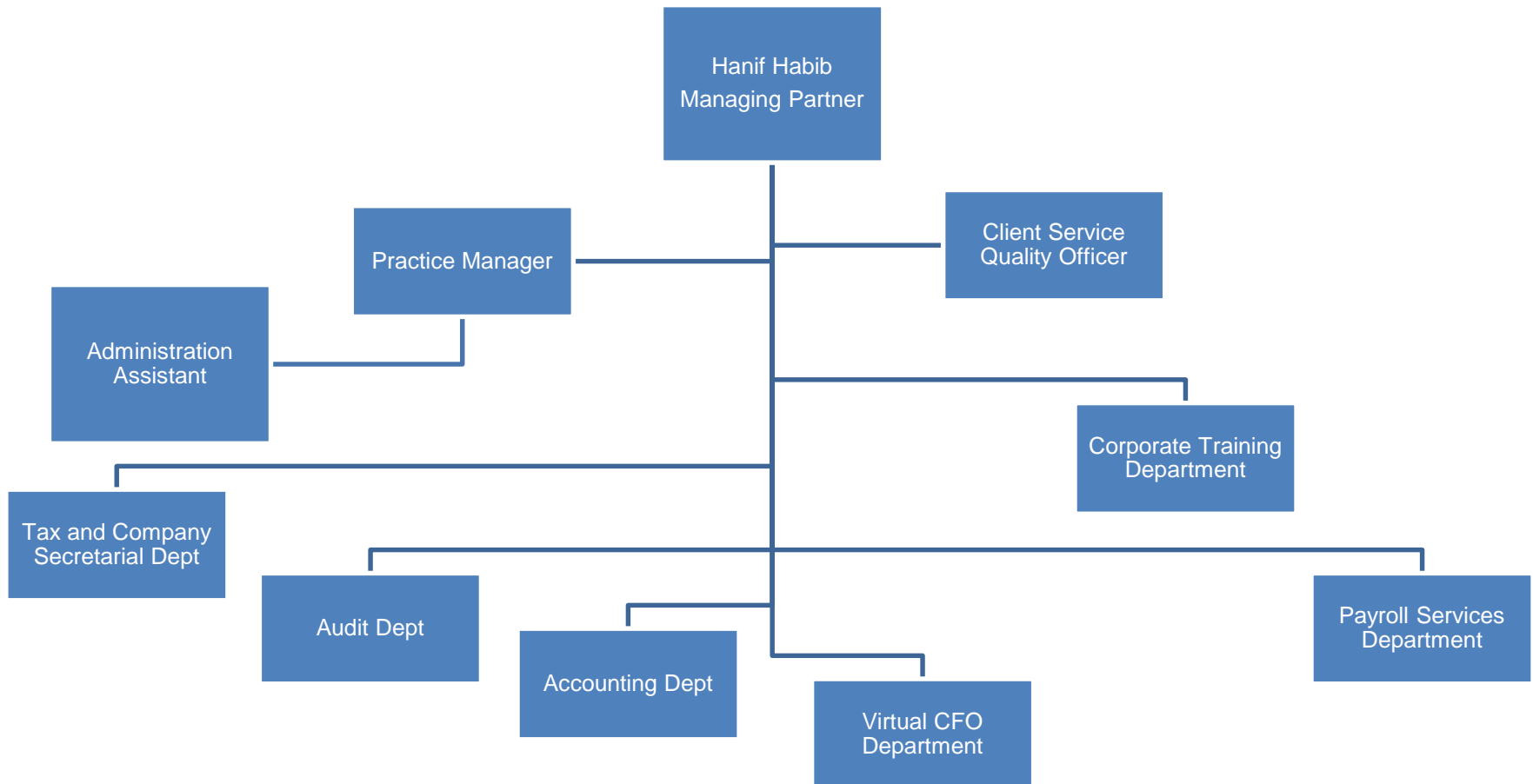
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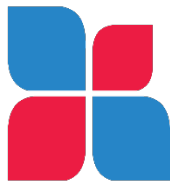


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Organogram





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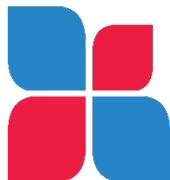


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Continuing Professional Development

- Our firm closely works with the Directorate of Taxpayer Services and Education, Tanzania Revenue Authority in strengthening the departments current capacity, and improving taxpayer knowledge and compliance. We regularly hold training workshops with them.
- We are the fore front of technical updates and know how with the National Board of Accountants and Auditors to ensure that our services reflect current developments in the fields of international financial reporting and auditing standards.
- We hold regular in-house training sessions to ensure that our skills and technical expertise remain sharp and to the mark.
- Our firm makes use of Private Company Auditing Software (PCAS) procured from CCH (A Wolter Kluwer Business) (www.cch.co.uk). This ensures that our audit team effectively deploys computer aided auditing techniques (CAATs) in the course of offering audit and assurance services to our clients.
- We are part of IAPA International, a leading global association of independent accounting, audit, tax, legal, advisory, financial, immigration and technology services firms. This membership exposes us to regular training events, global technical resources and limitless capacities.



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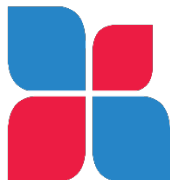


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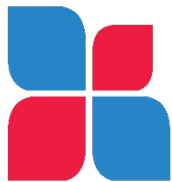


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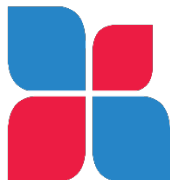


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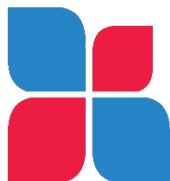


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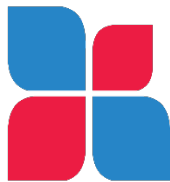


Continuing Professional Development

TRA NA WASHAURI WA KODI 100 WAJADILIANA SHERIA ZA KODI



Mkurugenzi wa Divisheni ya Mashauri ya Madai na Usuluhishi wa Ofisi ya Mwanasheria Mkuu wa Serikali, Obadia Kameya akifungua semina ya elimu ya sheria za kodi iliyofanyika katika ukumbi wa Benki Kuu ambapo washauri wa masuala ya kodi walijadili namna ya utekelezaji wa mabadiliko mbalimbali katika sheria za kodi nchini.



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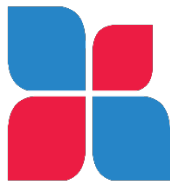
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Mkurugenzi wa Huduma na Elimu kwa Mlipakodi kutoka Mamlaka ya Mapato Tanzania (TRA), Richard Kayombo akizungumza wakati wa semina ya kujadili namna bora ya utekelezaji wa mabadiliko katika sheria za kodi iliyofanyika katika ukumbi wa Benki Kuu ya Tanzania.



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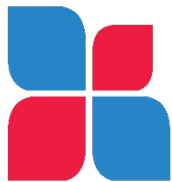
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Continuing Professional Development



Mkurugenzi wa Divisheni ya Mashauri ya Madai na Usuluhishi wa Ofisi ya Mwanasheria Mkuu wa Serikali, Obadia Kameya akiwa katika picha ya pamoja na Washauri wa masuala ya kodi (Tax Consultants) baada ya semina ya majadiliano ya namna bora ya utekelezaji wa mabadiliko na maboresho katika sheria za kodi nchini kuisha. Semina hiyo ilifanyika katika ukumbi wa mikutano wa benki kuu ya Tanzania.



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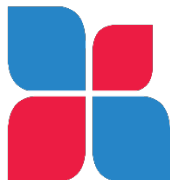
Hanif Habib & Co. Certified Public Accountants
Audit Accountancy Firm of the Year in Tanzania



Did you know that we are part of IAPA International which is ranked as **6th in position** for **Top 20 International Alliances and Associations 2019?**

Source:

<https://www.accountancyage.com/rankings/top-20-international-alliances-and-associations-2019/>



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Winner – 2014 Tax Awards

'This achievement & award celebrates excellence within the industry and recognizes tax firms, tax teams and the rising stars of tomorrow for their contribution to client service and for their experience and skills across key practice areas and sectors.'

These global awards recognize the outstanding achievements of individuals and companies within the tax industry, and crucially, are nominated by their clients, their professional relationships and their peers. Acquisition International's Tax Awards identify and honour success, innovation and ethics across international communities.

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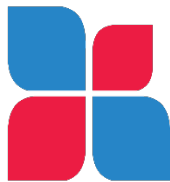
Hanif Habib

**Best Contribution to the
Field of Tax - Tanzania**



Our membership of IAPA International

- IAPA International is a leading global association of independent **accounting and business advisory firms** representing the expertise of over 160 member firms in some 280 offices and **65 countries** around the world.
- Being part of IAPA International helps our clients **expand across national boundaries**, granting access to first-hand knowledge of local regulations, culture and customs.
- Through our fellow members, we can provide the highest quality accounting, tax and consulting services, providing you with **effective local and global solutions** to achieve your unique business objectives.



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Professional services from IAPA International

Services of IAPA firms include:

- Accounting
- Assurance
- Taxation planning, preparation and consulting
- Mergers & Acquisitions and due diligence
- Business valuation
- Business and strategic planning
- Operational review and analysis
- Corporate recovery / Insolvency
- Estate planning and wealth management
- Employee benefits / Retirement planning
- Forensic accounting and litigation support
- Information Technology and systems consulting

Our membership of IAPA allows us to operate as a global team, assisting with virtually any business need, including:

- Assessing business opportunities in foreign markets
- Eliminating barriers of language and commercial customs
- Identifying potential worldwide business partners
- Providing comprehensive services for start-ups
- Tax planning and compliance, dealing with local tax authority inquiries
- Offering expatriate administration and immigration services
- Assisting with relocation and orientation, offering a global co-ordination programme
- Outsourcing, along with HR compliance and remuneration and benefits
- Delivering public sector assignments
- Advising on family business complexities

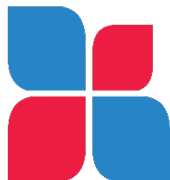


About IAPA International

Whatever your business, we can help you operate efficiently, by taking advantage of global opportunities, granting you with the security that your business interests are being looked after by IAPA International members.

“Clients like the fact that we are part of a global association and that their international business and accountancy needs can be solved through one local firm with access to similarly-minded independent firms around the world.”
(Quote from IAPA member)

More information on IAPA members, including case studies, can be found on the IAPA website: www.iapa.net



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Dar Ceramica Building, 6th Floor
Office 6B, Dar Es Salaam
Tanzania

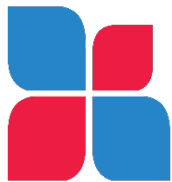
I am registered to handle your returns this tax season.
Proud member of SAIT.

sait South African
Institute of
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M: +255785020404

hhabib@habibadvisory.co.tz

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