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# FIRM PROFILE 2022



  
**Hanif Habib & Cco.**  
CERTIFIED PUBLIC ACCOUNTANTS IN PUBLIC PRACTICE  
STRENGTH • SUCCESS • REPUTATION



## MISSION

Our Dharma and singular goal is to be one of the best financial and tax advisors while upholding ethics of the profession, personal touch and value for money.



## VISION

To that the “Hanif Habib & Cco.” brand across continents in order to serve a wide diaspora of clients across the globe from Tanzania.







## OUR VALUES

- To ensure that all services are Partner(s) led services;
- To uphold highest levels of competency and professional standards;
- To ensure that all services are underpinned by professional integrity, objectivity and trust; and
- To serve clients as 'business partners'.



## PROFILE OF OUR FOUNDER AND VISIONARY LEADER

Hanif Fattehali Habib has an extensive auditing, tax and accounting career with experience in various roles spanning over 18 years. Prior to establishing Hanif Habib & Cco., he served in leading audit firms in Tanzania. Mr. Habib is also a non-full time member of the Board of Directors of CMC Automobiles Ltd, Tanzania. Hanif also holds a minor stake in Diamond Trust Bank Tanzania Limited. Hanif's solid experience, across various functions, is a testament to his diverse background within Audit, Tax and Finance.

Hanif specializes in the delivery of audit, tax and management consultancy services to the private sector, public sector, civil society and not-for-profit organizations. He also possesses expertise in areas such as internal audits, financial audits, performance audits, investigative audits, pre-disbursement assessments/capacity building, project financial monitoring, internal control reviews, value-for-money reviews, compliance reviews and financial management assistance to projects funded by international donors.

Hanif's role has spanned across a number of fields including fraud investigations, procurement audits, performance audits, project financial monitoring, internal audits, financial audits, investigative audits (special review assignments), reviews of systems of control, value-for-money reviews, pre-award surveys, compliance reviews and financial management assistance to projects funded by international donors.



## CREDENTIALS

- Master of Science from University of London (MSc in Professional Accountancy)
- Bachelor of Science (Honours) from the Oxford Brookes University, United Kingdom (BSc (Hons) in Applied Accounting). **FIRST CLASS HONOURS WITH DISTINCTION.**
- Chartered Certified Accountant from the Association of Chartered Certified Accountants, United Kingdom (FCCA, UK).
- Certified Public Accountant from the National Board of Accountants and Auditors (NBAA).
- Tanzania Revenue Authority (TRA) registered tax consultant.
- Certified Internal Auditor (CIA®) from The Institute of Internal Auditors, USA
- UAE Chartered Accountant
- Chartered Professional Accountant/CGA: British Columbia, Canada
- Active member of the Association of Certified Fraud Examiners (ACFE), USA
- General Tax Practitioner (GTP (SA)<sup>TM</sup>) from the South African Institute of Tax Practitioners
- Commissioner of Oaths (Republic of South Africa)







## SERVICES OFFERED

1. Audits – Statutory Audits, Forensic Audits, Internal Audits, Special Reviews and Investigations
2. Book Keeping and Accounting Support Services
  - Preparing and filing of monthly, quarterly, half-yearly and yearly tax returns;
  - Preparing of corporate tax computations;
  - Full tax health checks;
  - VAT refund audit and issuance of certificate of genuineness;
  - Managing TRA tax audits and advocating assessments issued by TRA on behalf of clients (Tax Objections and Litigations);
  - Tax planning and advise
3. Preparing Business Plans and Financial Feasibility Reports in order to secure credit facilities with bankers
4. Virtual CFO services
5. Company Secretarial Services:
  - Company incorporation and business set up services
  - Filing of Annual Returns with BRELA
  - Handling corporate affairs with BRELA on behalf of clients
  - Maintaining of company secretarial records
  - Digitalization of company records with BRELA



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## SERVICES OFFERED

### 6. Transaction Services

- Payroll services
- Salary packing services
- Other transaction related services

### 7. Corporate Trainings

### 8. Foreign Subsidiary Audits

### 9. Information Technology Consulting

### 10. Management and Business Consulting

## DID YOU KNOW?

We are part of IAPA International, which is ranked as 6th in position for Top 20 International Alliances and Associations 2019.

Source:

<https://www.accountancyage.com/rankings/top-20-international-alliances-and-associations-2019/>

*Do not hesitate to give us a call to discuss each line of service in detail*



## EXPERIENCE (SERVICES AND SECTORS)

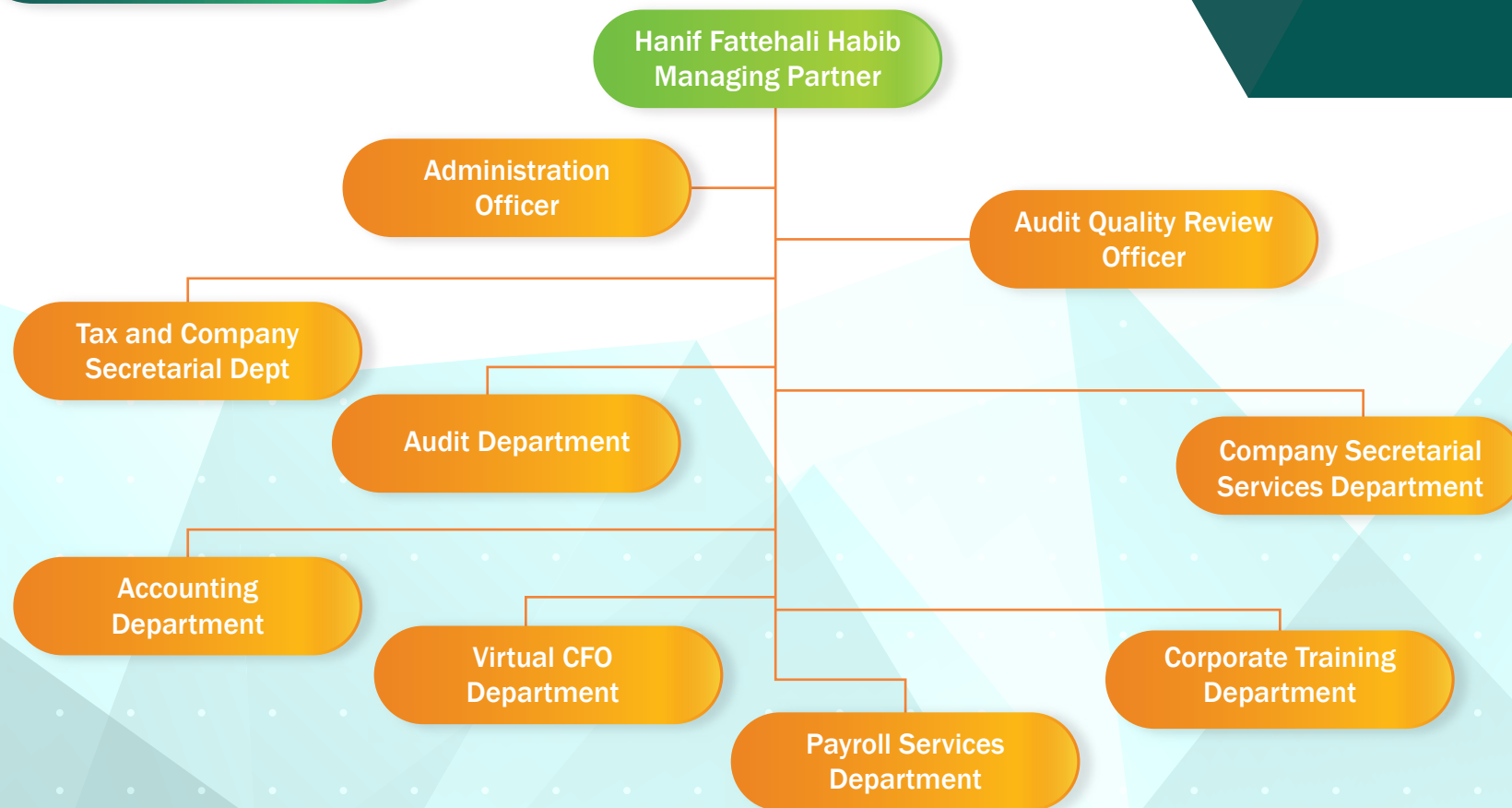
1. Mining – Mineral Exploration
2. Fast Moving Consumer Goods (FMCG) Manufacturing
3. Schools and Educational Institutions
4. Law Firms
5. Trading Organizations (Retail and Wholesale)
6. Heavy Commercial Vehicles Importers
7. Leasing Industry
8. International Quality Assurance and Standardization Service Companies
9. Vehicle Renting and Leasing Companies
10. Real Estate
11. Advertising and Marketing Companies
12. Import and Export Oriented Companies
13. Human Resource Management Firms
14. Insurance Broking
15. Energy and Utilities
16. Other Professional Services Firms
17. Family Owned and Small Businesses
18. Transport and Travel
19. Non Banking Financial Institutions
20. Commercial Banks
21. Micro Finance Companies
22. Tour Operators and Hoteliers







## ORGANOGRAM



# CONTINUING PROFESSIONAL DEVELOPMENT



Our firm closely works with the Directorate of Taxpayer Services and Education, Tanzania Revenue Authority in strengthening the departments current capacity, and improving taxpayer knowledge and compliance. We regularly hold training workshops with them.

We are the fore front of technical updates and know how with the National Board of Accountants and Auditors to ensure that our services reflect current developments in the fields of international financial reporting and auditing standards.

We hold regular in-house training sessions to ensure that our skills and technical expertise remain sharp and to the mark.

Our firm makes use of Private Company Auditing Software (PCAS) procured from Croner-i Limited (<https://www.croneri.co.uk/>). This ensures that our audit team effectively deploys computer aided auditing techniques (CAATs) in the course of offering audit and assurance services to our clients.

We are part of IAPA International, a leading global association of independent accounting, audit, tax, legal, advisory, financial, immigration and technology services firms. This membership exposes us to regular training events, global technical resources and limitless capacities.



## CONTINUING PROFESSIONAL DEVELOPMENT







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## CONTINUING PROFESSIONAL DEVELOPMENT



Mkurugenzi wa Huduma na Elimu kwa Mlipakodi kutoka Mamlaka ya Mapato Tanzania (TRA), Richard Kayombo akizungumza wakati wa semina ya kujadili namna bora ya utekelezaji wa mabadiliko katika sheria za kodi iliyofanyika katika ukumbi wa Benki Kuu ya Tanzania.



Did you know that we are part of IAPA International which is ranked as **6th in position** for Top 20 International Alliances and Associations 2019?

*Source:*

[https://www.accountancyage.com/rankings/top - 20- international - alliances - and- associations - 2019/](https://www.accountancyage.com/rankings/top-20-international-alliances-and-associations-2019/)





## Winner – 2014 Tax Awards

*'This achievement & award celebrates excellence within the industry and recognizes tax firms, tax teams and the rising stars of tomorrow for their contribution to client service and for their experience and skills across key practice areas and sectors.'*

These global awards recognize the outstanding achievements of individuals and companies within the tax industry, and crucially, are nominated by their clients, their professional relationships and their peers. Acquisition International's Tax Awards identify and honour success, innovation and ethics across international communities.



## 2014 ACQUISITION INTERNATIONAL TAX AWARDS

Hanif Habib

Best Contribution to the  
Field of Tax - Tanzania



# OUR MEMBERSHIP OF IAPA INTERNATIONAL



IAPA International is a leading global association of independent accounting and business advisory firms representing the expertise of over 160 member firms in some 280 offices and 65 countries around the world.

Being part of IAPA International helps our clients expand across national boundaries, granting access to first-hand knowledge of local regulations, culture and customs.

Through our fellow members, we can provide the highest quality accounting, tax and consulting services, providing you with effective local and global solutions to achieve your unique business objectives.





## PROFESSIONAL SERVICES FROM IAPA INTERNATIONAL

### Services of IAPA firms include:

- Accounting
- Assurance
- Taxation planning, preparation and consulting
- Mergers & Acquisitions and due diligence
- Business valuation
- Business and strategic planning
- Operational review and analysis
- Corporate recovery / Insolvency
- Estate planning and wealth management
- Employee benefits / Retirement planning
- Forensic accounting and litigation support
- Information Technology and systems consulting

### Our membership of IAPA allows us to operate as a global team, assisting with virtually any business need, including:

- Assessing business opportunities in foreign markets
- Eliminating barriers of language and commercial customs
- Identifying potential worldwide business partners
- Providing comprehensive services for start-ups
- Tax planning and compliance, dealing with local tax authority inquiries
- Offering expatriate administration and immigration services
- Assisting with relocation and orientation, offering a global coordination programme
- Outsourcing, along with HR compliance and remuneration and benefits
- Delivering public sector assignments
- Advising on family business complexities





## ABOUT IAPA INTERNATIONAL

Whatever your business, we can help you operate efficiently, by taking advantage of global opportunities, granting you with the security that your business interests are being looked after by IAPA International members.

*“Clients like the fact that we are part of a global association and that their international business and accountancy needs can be solved through one local firm with access to similarly-minded independent firms around the world.”*

*(Quote from IAPA member)*

More information on IAPA members, including case studies, can be found on the IAPA website: [www.iapa.net](http://www.iapa.net)





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